

# FACETS NEWSLETTER

Productivity. Growth. Profits.

1st Quarter 2009



## In This Issue:

### Awards Galore

Emerald's Banner 2008

### Beyond FRx

An Excel-based solution you'll want to look at

### Sales & Use Tax

A solution for managing multiple U.S. jurisdictions

### More Lean & Green

See the Paperless Office web-demo

### We ♥ Referrals

Send them on over



## Awards Galore for Emerald TC

2008 was quite a year for Emerald TC. First we were awarded with the **"Best of Suwanee Award"** in the Computer Support Services category by the U.S. Local Business Association (USLBA). The USLBA "Best of Local Business" Award Program recognizes outstanding local businesses throughout the country. Each year, the USLBA identifies companies that they believe have achieved exceptional marketing success in their local community and business category. These are local companies that enhance the positive image of small business through service to their customers and community.

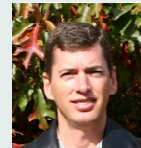
Then we received our 2<sup>nd</sup> **"Sage Million Dollar Club"** recognition and **"Sage Software President's Circle"** for the 2<sup>nd</sup> time. Million Dollar Club honors are given to top ranking business partners who have exceeded one million dollars in business across Sage Software's product lines and solutions groups. As such, we became part of the coveted

President's Circle winners. The reward? An all expense paid trip to the lush resort destination of the Grand Hyatt Kauai Resort and Spa in Kauai, Hawaii. Emerald TC was honored at the official awards ceremony in January.

"On behalf of the three Emerald TC Partners, we are simply thrilled to have received these honors," stated Cherry Williamson, Partner with Emerald TC. "More importantly however, is what this truly represents; a profound and positive impact on the many clients we have helped by transforming their processes to increase productivity, growth and profitability."



Libby



Mike



Cherry

## Reporting & Analysis Beyond FRx?

BizExcelerator™ is an Excel-based financial reporting and analytics solution that delivers simple, yet powerful, reporting and analysis capabilities to business users. BizExcelerator makes it easy to gain immediate control of the entire reporting and analysis process and allows users to produce reports accurately, efficiently and more easily than ever before.

### Are you looking for a solution to fill reporting gaps from FRx?

BizExcelerator fills many of the gaps that traditional reporting solutions

don't address, including:

- Reporting beyond General Ledger
- Consolidated reporting across multiple companies/databases
- Drill-down to sub-ledgers, transaction detail, accounts payable
- Advanced calculations
- Enhanced report presentations (charting, graphing, conditional highlighting)
- Executive dashboards

*(Beyond FRx continued on page 2)*

“Having drivers create invoices at the time of delivery has trimmed days off of our receivables cycle. It also saved the equivalent of one full-time employee at headquarters by cutting down on AR duties.”

Jim Gilbride, Vice-President, Buckeye Distributing

Read all about this story and more on our website at [www.EmeraldTC.com](http://www.EmeraldTC.com)



## Multiple Jurisdiction Sales and Use Tax

Are you having trouble managing your sales and use tax in multiple U.S. jurisdictions? Emerald TC in partnership with Sage Sales Tax, offers you an integrated solution to remove your sales tax compliance challenges.

Sage Sales Tax is a web-based sales and use tax automation solution that eliminates the hassle of compliance processes and reduces audit risk for small and medium businesses. It

integrates with Sage MAS to fully automate sales tax collection, calculation, reporting and remittance. Additionally, we can integrate Sage Sales Tax with any e-commerce, third party or custom-build solution.

Contact us to see firsthand how Sage Sales Tax can help reduce costs, increase efficiency, and minimize audit risks for your business.

*(Beyond FRx continued from page 1)*

### **BizExcelerator provides:**

- Real time Excel based reporting
- Financial & business reporting
- Pre-integrated with your business system
- Dynamic multi-dimensional analysis
- Leverage existing spreadsheets

### **BizExcelerator Advantages:**

- Installs in minutes
- Minimal training required
- No datamarts or data warehousing required
- No modifications to your business system or database (read only)

Find out how our other clients like you have enhanced their reporting and streamlined their processes with BizExcelerator. Call our office today.

## Lean & Green

Many of our readers expressed an interest in our Lean & Green article last quarter about the **Paperless Office solution for Sage MAS**. We are pleased to announce that there is now a



recorded demonstration of this terrific solution to save money and help the environment. View the Sage Webcast demo by visiting the below link:

[http://inter.viewcentral.com/events/cust/single\\_event.aspx?cid=best&pid=2&cbClass=4436](http://inter.viewcentral.com/events/cust/single_event.aspx?cid=best&pid=2&cbClass=4436)

[www.EmeraldTC.com](http://www.EmeraldTC.com)

## We ♥ Referrals

Do you know of a company that is struggling with their business information systems, not getting enough support with their current system or both? Let your colleagues know that we are available to assist them and that we would be honored to have an opportunity to earn their business.

Our customers get personal attention, prompt support and solutions that match their needs. We can save the day and you can be a hero!

