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What Process Manufacturers Want

MAS 500 was designed by process manufacturing experts for process manufacturers. From customer specifications and formula engineering / costing to production, quality control, regulatory reporting and security, what we present to you is a complete system for managing your whole business cycle. MAS 500 has the tools necessary to eliminate the "islands of data" many companies find exist in formulation, quality control, planning and production departments, and to make the entire enterprise visible to those who are making daily critical decisions.

Key features of MAS 500 Process Manufacturing include:

- Enterprise level formula, lab, production and MSDS /

Step by Step Barcoding

If you missed our webcast "Step by Step Barcoding", it's not too late to learn how to leverage barcode technology and grow your distribution business one step at a time. Watch the pre-recorded webcast to learn how to get your products labeled, receive inventory using your vendor's item

codes and how to incorporate advanced picking and shipping automation into your current processes.

Watch the prerecorded webcast at: <https://www1.gotomeeting.com/register/792150105>

Meet the Team: Libby Yearty

Libby Yearty is the Director of Consulting for Emerald TC and has over twelve years experience as an accounting and software professional. Libby is a MAS 500 and MAS 90/200 certified consultant, an FRx Certified Report Designer and Consultant. Libby has attended several leadership and project management courses, and regularly leads implementation teams and training courses for MAS 500, MAS 90/200, and FRx. Upon receiving a Bachelors Degree in Accounting from California State University in Fullerton, Libby began her career working in various accounting positions, including Accounting Manager at Scientific Games (scratch off lottery



tickets) International in Atlanta. In addition to her duties as Accounting Manager, she was responsible for implementing Epicor the company's new ERP system. She enjoyed this task so much that prior to Emerald TC she worked as a Software Consultant implementing Epicor, Great Plains and MAS 500. She has also worked with MAS500 from its inception 12 years ago.

Libby, along with her husband Mike and their three sons, love spending weekends boating on Lake Lanier. The whole family enjoys the water and while

Libby is sitting in the sun reading a good book, the boys are riding the jet ski, tubing and wake boarding.

Just what the Doctor Ordered

Emerald TC is Just What the Doctor Ordered for MDVIP. As Director of Finance at MDVIP in Boca Raton, Florida, John Martin faced an enviable dilemma. The company had grown so quickly that its accounting software couldn't keep up. This made it difficult to manage all the complicated transactions required in a medical services business, and kept MDVIP from being as responsive as it could be.

Personalized Healthcare

MDVIP is a national network of physicians practicing preventive and personalized healthcare. MDVIP affiliated physicians reduce their practice to no more than 600 patients in order to focus on prevention and wellness, not just the treatment of

illness once a patient gets sick. With prevention as the cornerstone of its program, MDVIP has proven that its carefully chosen affiliated physicians provide exceptional care and achieve exceptional outcomes. Patients pay a membership fee of about \$125 a month for broad based preventive care services.

The smaller practice size also affords same or next-day appointments that start on time and are unhurried. The doctors are available 24/7 and the phones are answered by trained staff rather than machines. Martin researched many different accounting systems and business

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“One year ago, it took four-plus business days every month to process payments. Now we have twice as many physicians, and do the job in just half an hour! Companywide, our processes have been streamlined ten-fold.”

John Martin, Director of Finance at MDVIP

Read about this and our other success stories on our website at www.EmeraldTC.com

Economy Calls for Better Budgeting

With competitive pressures increasing year after year, it is more important than ever to give increased focus to your planning and budgeting process. Not only do economic pressures require companies to operate as efficiently as possible, but a challenging economy makes it more essential than ever that budgets and plans deliver more accurate numbers and are updated more frequently. Sage Active Planner can provide this competitive edge and save MAS 500, MAS 90/200 and Sage PFW clients significant money in the process.

In fact, one \$45 million company reports that they shaved two months off their budgeting cycle by using Sage Active Planner. Another \$1.3 billion dollar company credits Active Planner with helping reduce its annual budgeting cycle to only two weeks. Significantly, both companies also report that their numbers are now more accurate. Can results such as this help your company?

With Sage Active Planner budgeting can be automated to reduce the time involved, and increase the viability of the numbers provided. In many cases, the efficiency gains are so significant that the return on investment is a year or less.

Active Planner provides the ability to do rolling plans and budgets that ensure you will never start your budget from scratch again. During this process your data is linked to via ODBC and is automatically drawn in from your various business applications to reduce or eliminate rekeying. In addition, participants in the budget process can access and provide input into the plan via their web browser for quick and easy access.

Users of Active Planner have experienced significant time savings, more confidence in their budget process and more accurate results. To explore the potential of using Active Planner within your organization, contact Emerald today.

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partners for a replacement. “I selected Emerald TC because they understood our needs,” he says. “Two Emerald principals came to meet me, and their ideas for a Sage MAS 500 system were impressive. But most of all, it was their service that sold me.”

Sage MAS 500 is a Great Fit

Emerald TC implemented Sage MAS 500 with a complete suite of financial modules for MDVIP. The system has now automated all aspects of the company's payables, receivables, general ledger, sales order and cash management operations, handling more than 100,000 transactions a month. But something was still missing, namely a way to manage the requirements of MDVIP's diverse stakeholder base. This was difficult to do the way that Sage MAS 500 was configured out of the box.

MAP Makes MDs Happy

“I called Mike Yearty at Emerald, who is hands-down the greatest consultant I've ever worked with. Together, we designed a membership application program, or MAP, to manage relationships with

members and physicians,” Martin says. The MAP program now interfaces seamlessly with Sage MAS 500, so that the membership team can view accounting data. The system receives memberships and processes payments accordingly. It also contains protocols for adding and terminating member accounts. Martin continues. “AR and AP both speak to the general ledger, and payments are processed quickly and accurately so both physicians and members are satisfied.”

Unbelievable Savings from System

Martin says that the bottom-line benefits from Sage MAS 500 and Emerald TC's MAP are incredible. “One year ago, it took four-plus business days every month to process payments. Now we have twice as many physicians, and do the job in just half an hour! Companywide, our processes have been streamlined ten-fold.” Similar savings have come from better receivables management. “Now we have improved efficiencies of MAP and have dramatically improved receivables and cash flow,” he

Read the rest of the story at www.emeraldTC.com.

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- Compliance reporting system
- Dynamically generate compliance (SARA, HAPS, MSDS) reporting
- Full-featured formula manufacturing software with lot attributes, QC control and more formula and production batch security
- Unlimited nutritional and chemical lot attributes with calculations and formula rollups
- Screen level customizability using MAS 500 Customizer
- Seamless MRP integration
- 21 CFR 11b Auditing and Security
- Full featured Quality Control with test batteries and multiple readings per test

ERP Design Philosophy

An ERP has three phases of interaction: data gathering, data management, and data presentation. We recognize the value proposition of software is related to the presentation phase, and data gathering and data management are part of the operating costs of an ERP system. This is where the “Lean Enterprise” concept was born.

One example of how this has affected our software is in the creation of “Active Roles”. Our active roles are user / job specific roles that digest and present users with actionable items relevant to their jobs, then immediately gives the user the opportunity to handle the action item without having to navigate a menu, look up a record, or run a report to determine what actions are needed.

For more information contact Emerald TC

