



## FOR IMMEDIATE RELEASE

### Press Contact:

Kimberly Clark  
The Spectrum Services Group  
(800) 881-3312 x 10  
Kimberly@TheSpectrumServicesGroup.com

## Emerald TC Joins Infor Partner Network

### *Strategic Alignment and Partnership Sets Foundation for New Sales and Product Offering Opportunities*

**Atlanta, GA – August 17, 2012** – Emerald TC today announced it has joined the [Infor Partner Network](#) (IPN) a selective group of channel partners that re-sell and service Infor's leading [business application software](#). Emerald TC will focus on selling and servicing [Infor SyteLine](#) throughout the Southeast. [Infor](#) is the world's third-largest supplier of enterprise applications and services, with more than 70,000 customers. Approximately one-quarter of Infor's license revenue is generated through channel partners in the IPN.

"Infor is a clear alternative to some of the other brands in enterprise software. We are very impressed with the brand which is underpinned by innovation and deep industry specific applications," said Cherry Williamson of Emerald TC. "Furthermore the investment that Infor is making in the channel through the Infor Partner Network is impressive. We believe adding Infor SyteLine to our portfolio of products is a great decision for us and our clients."

"Infor is focused on creating and sustaining collaborative relationships with channel partners, such as Emerald TC, that have considerable vertical market expertise and are well aligned with our software applications," said Jeff Abbott, vice president, Global Alliances and Channels, Infor. "This new partnership demonstrates Infor's continued focus on quality over quantity, and commitment to building a leading partner network that provides the training, resources, support, and financial investment expertly designed to help partners sell better and faster."

### **About Infor**

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit [www.infor.com](http://www.infor.com).

### **About Emerald TC**

Emerald TC specializes in helping mid-market, multi-location companies transform their processes and thereby increase productivity, growth and profitability. Our focus is within discreet, make-to-order, and process manufacturing, distribution, and healthcare/financial sectors. Emerald TC helps your company choose and implement a technology solution that will allow you to easily and seamlessly share information across the office, the enterprise - or the globe. Our solutions are multi-faceted. Our process is simple. And the results are truly dazzling! For more information visit us on the web at [www.EmeraldTC.com](http://www.EmeraldTC.com), via e-mail at [info@emeraldtc.com](mailto:info@emeraldtc.com) or by phone at (678) 456-6919.

###